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SPRING 1923

Roses *Vines*
Shrubs *Bulbs*
Cannas *Perennials*

Wholesale Trade List

of

The CONARD & JONES CO., Inc.

ROBERT PYLE, Pres. ANTOINE WINTZER, Vice Pres.
R. T. SATTERTHWAIT, Sec'y.

WEST GROVE, PA.

LOCATION (1)

ON THE SCENIC INTERSTATE HIGHWAY

(40 miles) from Philadelphia to Baltimore (60 miles)

(2)

On the Pennsylvania R. R. (Octoraro Division)

(3)

Electric Cars connecting hourly with

Kennett Square	6 miles
Wilmington, Del.	18 "
West Chester	20 "

Come by (1) Motor, (2) Train or (3) Trolley or write

Telephone, Telegraph, Express and Freight Offices all at West Grove, Pa.

WE SOLICIT YOUR BUSINESS

INVITE CORRESPONDENCE AND INSPECTION OF OUR STOCK

OUR TERMS ARE AS FOLLOWS:

PRICES—This list is intended for those "in the trade" only and prices herein are net F. O. B. West Grove and supersede previous issues. We reserve the right to advance prices without notice. We sell 250 of a kind, at 1000 rate, 25 at 100 rate and 5 at 10 rate. We have abundant testimony from purchasers who are pleased with our goods which make good.

PACKING—We not only grow good stock, but packing also has the personal attention of our Secretary who "knows how." We pack in boxes or bales and charge for only the cost of material on basis of schedule below.

TERMS—We are glad to grant 30 to 60 days time for payment of bills to all responsible parties, but parties we do not know, who have no commercial rating, must send remittance with order, or a guarantee signed by some bank or someone of known responsibility to be sure of securing goods selected. If references are sent, we will confer with them and after hearing favorably, if goods selected are still unsold, we will enter the order as requested, but we will not enter orders or ship goods until we know the customer is responsible.

COMPLAINTS—Should there be any reason for complaint, we must be notified on receipt of goods, otherwise we cannot entertain it. We make it a point to give all reasonable claims proper consideration.

ORDERS—Are accepted on condition that they shall be void should any injury befall the stock from frost, or other cause over which we have no control.

VARIETIES—In ordering please state whether or not substitution will be permitted in case we should be short of any sort wanted.

GUARANTEE OF GENUINENESS—While we exercise the greatest care to have all our plants genuine and reliable, and hold ourselves prepared to replace on proper proof, all that prove untrue, we do not give any warranty, expressed or implied; and in case of any error on our part, it is mutually agreed between the purchaser and ourselves that we shall not at any time be held responsible for a greater amount than the original price of the stock.

We guarantee all our stock to be in good condition on leaving our hands, but we do not guarantee it to grow under all conditions, nor do we make up any loss whatever due to climate effects, or after culture on the part of the purchaser, and the risks of transporation are to be borne by purchaser.

TO OUR CUSTOMERS—On all orders placed with us, stock is sold at the nurseries without freight allowance. The plants become your property upon delivery of them to the Transportation Co., and we cannot be responsible for loss, damage or delay in transit. Your recourse is with the Transportation Co., and not with us. If plants arrive in bad condition, before receipting for them, require the Station Agent to note same on the freight or express receipt, then make your claim on the Transportation Co. If you accept shipments short of what is enumerated on our invoice, or in bad condition without proper notation on freight or express receipt, the loss will be yours. Every assistance in our power will be cheerfully rendered you to trace and recover lost goods and collect damages.

BOXING—Boxing cost is charged on following basis:

SIZE IN FEET	PRICE	SIZE IN FEET	PRICE
10 x 2½ x 2½	$4.50	5 x 2½ x 2½	$2.50
10 x 1½ x 1½	2.75	4 x 2½ x 2½	2.10
8 x 2½ x 2½	4.00	4 x 2 x 2	1.50
6 x 2½ x 2½	3.50	4 x 1½ x 1	1.25
6 x 2 x 2	2.50	4 x 1½ x 1½	1.50
6 x 1½ x 1½	1.75	4 x 1 x 1	1.10
5 x 1½ x 1½	1.50		

REFERENCES—Dunn, Bradstreet or any leading American Nurseryman.

TO WHOM IT MAY CONCERN:

JANUARY 10, 1923

It affords us pleasure to testify to the high character and standing of The Conard & Jones Company. It is composed of practical, up-to-date nurserymen and Rose specialists. In our opinion, any statement they may make or any agreement into which they may enter can be absolutely relied upon.

THE NATIONAL BANK OF WEST GROVE, PA.

ROSES, 2 YR. No. 1 (except as noted)

ROSA HUGONIS

"It is an upright-growing shrub with slender and spreading branches on which the fragrant flowers are borne in yard-long sprays of soft yellow. As I write in mid-November, the foliage is still on the shrub and has assumed a dark purple tint."—Report by Plant Explorer E. H. Wilson of the Arnold Arboretum, where this wonderful Rose may be seen blooming early in May. Strong 2 yr. plants $1.25 each; 10 for $10; 100 for $90.

ROSES—HYBRID PERPETUAL & MISCELLANEOUS

	per 10	per 100
AMERICAN BEAUTY. Deep pink to crimson	$5.00	$35.00
ANNA DE DIESBACH. Carmine pink. Very large	5.00	35.00
BARON DE BONSTETTIN. Dark rich crimson	5.00	35.00
BARONESS ROTHSCHILD. Rich satiny pink	5.00	35.00
CAPTAIN HAYWARD. Bright crimson—carmine	5.00	35.00
CLIO. Flesh color, deepening to rosy pink	5.00	35.00
COQUETTE DES ALPES. Milk-white tinged with rose	5.00	35.00
EARL OF DUFFERIN. Crimson shaded Maroon. 1 yr. size, $23.50, also 2 yr	5.00	35.00
FISHER HOLMES. Deep Crimson, resembling Jacqueminot. 1 yr. size, $23.50, also 2 yr	5.00	35.00
FLORA McIVOR. Blush White, Sweet Briar	4.00	30.00
FRAU KARL DRUSCHKI. The Grandest Snow-white rose	6.00	40.00
GENERAL JACQUEMINOT. The "Jack" rose. Crimson	5.00	35.00
HARISON'S YELLOW. Bright, clear, golden-yellow	5.00	35.00
HUGONIS. Species. See description above	10.00	90.00
JOHN HOPPER. Clear bright rosy pink. 1 yr. size, $23.50, also 2 yr.	5.00	35.00
LOUIS VAN HOUTTE. Very vivid crimson. 1 yr. size, $23.50, also 2 yr.	5.00	35.00
MME. G. LUIZET. Soft pink, center flesh color	5.00	35.00
MME. PLANTIER. Pure white. An enormous bloomer. 1 yr. size, $23.50, also 2 yr.	5.00	35.00
MAGNA CHARTA. Extra large. Bright rosy pink. 1 yr. size, $23.50, also 2 year	5.00	35.00
MARCHIONESS OF LORNE. Bright shining rose. 1 yr. size, $23.50, also 2 yr.	5.00	35.00
MARGARET DICKSON. White with flesh colored center	5.00	35.00
MARSHALL P. WILDER. Extra large. Color deep, dark red. 1 yr. size, $23.50, also 2 yr.	5.00	35.00
MRS. R. G. SHARMAN CRAWFORD. Deep rosy pink. 1 yr. size, $23.50, also 2 yr.	5.00	35.00
PAUL NEYRON. The largest pink rose	5.00	35.00
PERSIAN YELLOW. Golden yellow. Very fine	6.00	40.00
PIERRE NOTTING. Rich deep red. 1 yr. size, $23.50, also 2 yr.	5.00	35.00
PIERRE NOTTING, NO. 2'S. Rich deep red	3.00	20.00
VICK'S. CAPRICE. Striped red and pink	5.00	35.00

Write for Special Prices on Large Quantities.

RUGOSA ROSES

	per 10	per 100
AGNES EMILY CARMEN. A brilliant red rugosa	$6.00	$40.00
CONRAD F. MEYER. Clear silvery rose pink	6.00	40.00
CONRAD F. MEYER. Clear silvery rose pink, No. 2	3.50	25.00
MME. G. BRUANT. Double pure-white flowers	6.00	40.00
RUGOSA ALBA. Single white. Intensely fragrant	6.00	40.00
SIR THOMAS LIPTON. The best double white	6.00	40.00

MOSS ROSES

BLANCHE MOREAU. Pure white, perfect flowers	5.00	35.00
HENRY MARTIN. Bright rosy red	5.00	35.00
PRINCESS ADELAIDE. Bright rose pink	5.00	35.00
SALET. Light rose and blush pink	5.00	35.00

HYBRID TEAS ROSES

DUCHESS OF WELLINGTON. The most popular yellow	7.50	50.00
ECARLATE. Intense scarlet	6.00	40.00
ETOILE DE FRANCE. Rich red	6.00	40.00
GRUSS AN TEPLITZ. Brilliant rich crimson	6.00	40.00
GRUSS AN TEPLITZ, NO. 2'S. Brilliant rich crimson	3.50	25.00
LA FRANCE. Delightful peach-blossom pink	6.00	40.00
MY MARYLAND. Rich salmon-pink	6.00	40.00
NERISSA. Cream white, center peach-pink	6.00	40.00
RADIANCE. Brilliant rosy carmine	6.00	40.00
RADIANCE, NO. 2'S. Brilliant rosy carmine	3.00	20.00

POLYANTHAS—BABY RAMBLERS

RED BABY RAMBLER	6.00	40.00
WHITE BABY RAMBLER	6.00	40.00
JESSIE. Unfading glowing crimson	6.00	40.00
ORLEANS. Rosy red with white center. 1 yr. size, $25.00, also 2 yr.	6.00	40.00

MISCELLANEOUS CLIMBING ROSES

AMERICAN BEAUTY, CLI. Rosy crimson. Large flowers	3.50	25.00
AMERICAN PILLAR. Rich rosy pink, approaching carmine	3.50	25.00
CLOTILDE SOUPERT, FROM 4-INCH POTS. Flesh pink	2.50	15.00
CORONATION. Crimson scarlet. Center flaked white	3.00	18.00
DOROTHY DENNISON. Flesh pink	3.00	18.00
DOROTHY PERKINS. Clear shell-pink	3.00	18.00
DR. VAN FLEET. Large flowers. Delicate flesh-pink	4.00	28.00
EXCELSA. Rich, clear carmine-lake	3.00	18.00
FARQUHAR. Clear shell-pink	3.00	18.00
HIAWATHA. Intense deep crimson. Spectacular	3.50	25.00
KAISERIN AUG. VICTORIA, CLI. H. T. Soft lemon-white	3.50	25.00
LADY GAY. Lovely loose clusters of cherry-pink	3.00	18.00

Write for Special Prices on Large Quantities

MISCELLANEOUS CLIMBERS—Continued

	per 10	per 100
LADY GAY, NO. 2'S. Loose clusters of cherry-pink	$2.00	$12.00
LA FRANCE, CLIMBING. H. T. Peach-blossom pink	3.50	25.00
MAY QUEEN. Profuse bloomer. Clear bright pink	3.00	20.00
MISS MESSMAN. Crimson. Very free in bloom. 1 yr. size, $12.00, also 2 yr	3.00	18.00
ORLEANS, CLIMBING. Rosy red with white center	3.00	18.00
ROSIERE. Flesh pink shading lighter pink	3.50	25.00
RUBY QUEEN. Rich ruby-red with white center	3.50	25.00
TAUSENDSCHON. Clear pink to white	3.50	25.00
WICHURAIANA, NO. 2'S. Snow white	2.50	15.00

ROSES FROM 2¼ IN. POTS

These fine young Roses are all on their own Roots grown at West Grove from hard-wood cuttings. Better than the ordinary.

AUNT HARRIET	8.00	75.00
BABY TAUSENDSCHON	8.00	75.00
CORONATION	8.00	75.00
DR. W. VAN FLEET	10.00	90.00
DOROTHY PERKINS, WHITE	8.00	75.00
EXCELSA	8.00	75.00
LADY GAY	8.00	75.00
RED BABY RAMBLER	8.00	75.00
WICHURAIANA	8.00	75.00

VALUABLE STOCK FOR LINING OUT

		100	1000
AMPELOPSIS VEITCHII	2¼ in.	$ 6.00	$ 50.00
★BERBERIS WILSONII (New)	4 - 6 in.	25.00	
BUXUS SEMPERVIRENS SUFFRUTICOSA, pot grown		6.00	50.00
CLEMATIS PANICULATA	2¼ in.	6.00	50.00
HEDERA HELIX	2¼ in.	5.00	40.00
JUNIPERUS PFITZERIANA	2¼ in.	15.00	130.00
SPIREA ANTHONY WATERER	2¼ in.	5.00	40.00
THUYA OCCIDENTALIS PYRAMIDALIS	2¼ in.	7.00	60.00

WRITE FOR SPECIAL PRICES ON LARGE QUANTITIES

FIELD GROWN SHRUBS

VARIETY	SIZE	PRICE 1	10	100	1000
BUDDLEIA VARIABILIS MAGNIFICA	2 -3 ft.		$1.75	$16.00	$140 00
BUDDLEIA VARIABILIS MAGNIFICA (Butterfly Bush)	3 -4 ft.		2.00	18.00	150.00
CALYCANTHUS FLORIDUS. Sweet Shrub	1½- 2 ft.	$0.30	2.50		
CALLICARPA PURPUREA (Purple Tinted) (Transplants)	12 -18 in.	.20	1.75	15.00	125 00
CALLICARPA PURPUREA (Purple Tinted)	18 -24 in.	.35	3.00	25.00	
CORNUS SANGUINEA, 2 yr			1.25	10.00	
DEUTZIA CRENATA FLORA PLENA	3 - 4 ft.	.25	2.00	18.00	
DEUTZIA CRENATA FLORA PLENA	4 -5 ft.	.30	2.75	20.00	
DEUTZIA CRENATA FLORA PLENA	5 - 6 ft.	.35	3.00	25.00	
DEUTZIA GRACILIS	1½- 2 ft.	.25	2.00	17.50	150.00
DEUTZIA GRACILIS ROSEA	2½- 3 ft.	.40	3.00	25.00	200.00
DEUTZIA LEMOINI	2 - 2½ ft.	.30	2.75	25.00	225.00
DEUTZIA LEMOINI	3 - 4 ft.	.40	3.00	25.00	200 00
★DEUTZIA MAGNIFICA	2 - 3 ft.	.25	2.00	17.50	
★DEUTZIA MAGNIFICA, 3 yr	3 - 4 ft.	.30	2.50	20.00	
DEUTZIA, PRIDE OF ROCHESTER, 4 yr	3 - 4 ft.	.25	2.00	18.00	
DEUTZIA, PRIDE OF ROCHESTER	4 - 5 ft.	.30	2.50	20.00	
EUONYMOUS JAPONICA	8 -12 in.	.15	1.25	10.00	
FORSYTHIA FORTUNEI	3 - 4 ft.	.25	2.25	20.00	
FORSYTHIA FORTUNEI	4 - 5 ft.	.35	3.25	30.00	
HIBISCUS, ALTHEA BANNER	8 -12 in.	.20	1.25	10.00	
HIBISCUS, ALTHEA BANNER	2 - 3 ft.	.25	2.00	17.50	
HIBISCUS, ALTHEA BANNER	3 -4 ft.	.30	2.50	22.50	200.00
HIBISCUS, ALTHEA BICOLOR DOUBLE	8 -12 in.	.20	1.25	10.00	
HIBISCUS, ALTHEA DOUBLE PINK	12 -18 in.	.20	1.25	10.00	
HIBISCUS, ALTHEA DOUBLE PINK	2½- 3 ft.	.25	2.00	17.50	
HIBISCUS, ALTHEA DOUBLE PINK, 3 yr	3 - 4 ft.	.30	2.50	22.50	200.00
HIBISCUS, ALTHEA JEANNE D'ARC	12 -18 in.	.20	1.25	10.00	
HIBISCUS, ALTHEA JEANNE D'ARC	2 - 3 ft.	.25	2.00	17.50	
HIBISCUS, ALTHEA JEANNE D'ARC	3 - 4 ft.	.30	2.50	22.50	
★HIBISCUS, ALTHEA, WM. R. SMITH (New)	12 -18 in.	1.00	7.50	60.00	
HYDRANGEA ARBORESCENS GRAND. ALBA	1½- 2 ft.	.35	3.00	25.00	
HYDRANGEA PANICULATA GRANDIFLORA	18 -24 in.	.30	2.75	25.00	
HYDRANGEA PANIC, GRAND	2 - 2½ ft.	.40	3.50	30.00	

VARIETY	SIZE		PRICE			
FIELD SHRUBS—Continued			1	10	100	1000
LONICERA MORROWI	1½- 2	ft.	$0.20	$1.50	$12.50	
LONICERA MORROWI, 2 yr.	3 - 4	ft.	.25	2.25	20.00	
LONICERA MORROWI, 3 yr.	4 - 5	ft.	.35	3.00	28.00	
PHILADELPHUS AVALANCHE (Mock Orange)	12 -18	in.	.30	2.50	20.00	
PHILADELPHUS AVALANCHE (Mock Orange) 3 yr.	4 - 5	ft.	.40	3.50	30.00	
PHILADELPHUS BOUQUET BLANC	12 -18	in.	.25	2.00	17.50	
PHILADELPHUS BOUQUET BLANC	2½- 3	ft.	.30	2.75	25.00	
PHILADELPHUS CORONARIUS	8 -12	in.	.25	1.75	15.00	
★PHILADELPHUS VIRGINAL (New)	12 -18	in.	.40	3.50	30.00	
SPIREA ANTHONY WATERER (Bushy)	12 -15	in.	.25	2.25	18.00	
SPIREA ANTHONY WATERER	18 -24	in.	.30	2.50	22.50	
SPIREA VAN HOUTTEI (Van Houtte's Bridal Wreath)	12 -18	in.	.20	1.75	15.00	
SPIREA VAN HOUTTEI	3 - 4	ft.	.25	2.25	20.00	
SPIREA VAN HOUTTEI	4 - 5	ft.	.30	2.75	25.00	
SYMPHORICARPOS RACEMOSUS (Snowberry)	12 -18	in.	.25	2.00	17.50	
SYMPHORICARPOS RACEMOSUS (Snowberry)	2½- 3	ft.	.30	2.50	22.00	
SYRINGA, LILAC, PERSIAN RED	2½- 3	ft.	.40	3.50	30.00	
VIBURNUM OPULUS STERILIS	18 -24	in.	.25	2.00	18.00	
VIBURNUM TOM. PLIC. JAPAN SNOWBALL	12 -18	in.	.30	2.75	25.00	$225.00
VIBURNUM TOM. PLICATUM, TREE FORM	2½- 3½	ft.	.75	6.00	50.00	
WEIGELIA CANDIDA	3 - 4	ft.	.30	2.75	25.00	
WEIGELIA, EVA RATHKE	1½- 2	ft.	.40	3.50	32.00	
WEIGELIA ROSEA	2 - 3	ft.	.35	3.00	27.00	
EVERGREENS. B. & B. 15c EACH EXTRA						
THUYA PYRAMIDALIS	1 - 1½	ft.	.90	7.50	60.00	
THUYA PYRAMIDALIS	1½- 2	ft.	1.00	9.00	75.00	
THUYA SIBERICA	9 -12	in.	.75	6.00	50.00	
RETINOSPORA FILIFERA (Transplants)	1½- 2	ft.	1.50	10.00	75.00	
HEDGE PLANTS						
BARBERRY THUNBERGII. (Transplanted Seedlings)	8 -12	in.	20	1.75	15.00	
BARBERRY THUNBERGII. (Transplanted Seedlings)	12 -18	in.	.25	2.25	20.00	
BERBERIS WILSONII (New)	15 -18	in.		5.00	40.00	
THE NEW HARDY EDGING PLANT						
BOX BARBERRY, 2 yr. No. 2	6 - 10	in.			6.00	50.00
BOX BARBERRY, 2 yr. No. 1	8 - 12	in.			7.50	65.00
BOX BARBERRY, 3 yr. No. 2	10 - 15	in.			9.00	80.00
BOX BARBERRY, 3 yr. No. 1	12 - 18	in.			12.00	100.00

VARIETY	SIZE	PRICE			
HEDGE PLANTS—Continued		1	10	100	1000
BUXUS SEMPERVIRENS SUFFRUTICOSA, fld. gr.	4 - 6 in.	$0.15	$1.00	$8.00	$70.00
★LIGUSTRUM IBOLIUM. New Hardy Privet	18 -24 in.			10.00	80.00
★LIGUSTRUM IBOLIUM. New Hardy Privet	3 -4 ft.			18.00	150.00
LIGUSTRUM OVALIFOLIUM	12 -18 in.			3.00	25.00
LIGUSTRUM OVALIFOLIUM	18 -24 in.			4.00	35.00
LIGUSTRUM OVALIFOLIUM	2 -3 ft.			6.00	50.00
LIGUSTRUM OVALIFOLIUM	3 -4 ft.			7.50	65.00
FIELD VINES					
AKEBIA QUINATA, Very attractive, 1 yr	18 -24 in.		1.50	12.00	100.00
AKEBIA QUINATA, Very attractive, 2 yr	3 - 4 ft.		2.00	15.00	125.00
AKEBIA QUINATA, Very attractive, 3 yr	3 - 4 ft.		2.50	20.00	150.00
AMPELOPSIS QUINQUEFOLIA. American Ivy	18 -24 in.		2.50	20.00	
AMPELOPSIS VEITCHII. Japan Ivy, 2 yr			2.25	18.00	175.00
CELASTRUS SCANDENS	18 -24 in.	.25	2.00	15.00	
CELASTRUS SCANDENS	3 - 4 ft.	.30	2.50	20.00	
CLEMATIS PANICULATA, 2 yr		.30	2.50	20.00	
EUONYMOUS RADICANS	8 -12 in.	.20	1.50	12.00	
EUONYMOUS RADICANS VARIEGATA	8 -12 in.	.20	1.50	12.00	
HEDERA HELIX (English Ivy) pot grown	4 in.		.75	6.00	50.00
LONICERA CHINENSIS PURP. HONEYSUCKLE	1 - 1½ ft.	.25	2.00	15.00	125.00
LONICERA CHINENSIS PURP. HONEYSUCKLE	2 - 2½ ft.	.25	2.00	18.00	150.00
LONICERA CHINENSIS PURP. HONEYSUCKLE	3 - 4 ft.	.30	2.50	20.00	180.00
LONICERA HENDERSONII	8 -12 in.	.20	1.75	15.00	
LONICERA HENDERSONII	3 - 4 ft.	.35	3.25	30.00	
LONICERA HECKROTTI	8 -12 in.	.25	2.20	18.00	175.00
LONICERA HECKROTTI, 2 yr	1½- 2 ft.	.25	2.25	20.00	180.00
LONICERA HECKROTTI	2 - 2½ ft.	.30	2.75	25.00	225.00
LONICERA HECKROTTI	3 - 4 ft.	.35	3.25	30.00	
LONICERA JAPONICA AUREA RET. HONEYSUCKLE	1 - 1½ ft.	.25	2.00	15.00	
LONICERA JAPONICA AUREA RET. HONEYSUCKLE	3 - 4 ft.	.30	2.50	20.00	
LONICERA JAPONICA HALLEANA	12 -18 in.	.25	2.00	15.00	
LONICERA JAPONICA HALLEANA	2 - 2½ ft.	.30	2.50	20.00	175.00
LONICERA JAPONICA HALLEANA, 3 yr	2½- 3 ft.	.35	3.00	25.00	225.00
LONICERA JAPONICA HALLEANA, 3 yr	3 - 4 ft.	.35	3.25	30.00	250.00
LYCIUM BARBARUM (Matrimony Vine)	18 -24 in.	.25	2.25	20.00	150.00
LYCIUM BARBARUM (Matrimony Vine)	3 - 4 ft.	.30	2.75	25.00	200.00

WHOLESALE PRICE LIST

FOR SPRING 1923

VARIETY	SIZE	PRICE			
FIELD PERENNIALS		1	10	100	1000
DELPHINUM FORMOSUM, 2 yr. roots					
PEONY DELICATISSIMA, lovely pale lilac rose 2 yr. roots				$ 20.00	
PEONY DUC DE CAZES, dark pink 2 yr. roots				18.00	
PEONY DUCHESS DE NEMOURS, Sulphur white				20.00	
PEONY QUEEN VICTORIA, Cream white				20.00	
PEONY MME. DE VERNEVILLE, Pure white				21.00	200.00
PEONY VICTOIRE MODESTE, Lilac rose				18.00	
VIOLET LADY HUME CAMPBELL, flowers double. Light blue	2¼ in.			5.00	40.00
VIOLET SWANLEY WHITE,	2¼ in.			5.00	40.00
YUCCA FILAMENTOSA, Field grown				15.00	120.00
DAHLIAS, DIVISIONS					
DELICE (Decorative) Glowing rose pink				12.00	
JACK ROSE (Decorative), Velvety crimson				5.00	
MAURICE RIVOIRE (Collarette), Ox-blood red				9.00	
RED HUSSAR (Show), Brilliant crimson				7.00	
ROSE PINK CENTURY (Single), Rose pink				5.00	
SYLVIA (Decorative), Pink and white				5.00	
WILD FIRE (Single) Cochineal red				5.00	
SOFT PLANTS					
HIBISCUS GRANDIFLORA	2¼ in.			6.00	50.00
HIBISCUS GRANDIFLORA	3 in.			8.00	
HIBISCUS GRANDIFLORA	5 in.			50.00	
HIBISCUS VIOLACEA	2¼ in.			6.00	50.00
HIBISCUS VIOLACEA	4 in.			35.00	
HIBISCUS VIOLACEA	5 in.			50.00	
HIBISCUS VERSICOLOR	2¼ in.			6.00	
HIBISCUS VERSICOLOR	5 in.			50.00	
LEMONS	3 in.		2.50	15.00	
LEMONS, American Wonder	4 in.		3.00	25.00	
LEMONS, American Wonder	6 in.		7.00	60.00	
ORANGES, Otaheite	3 in.		2.50	15.00	
ORANGES, Otaheite	6 in.		7.00	60.00	

WRITE FOR SPECIAL PRICES IN LARGE QUANTITIES

CANNA PRICES DORMANT ROOTS AND POTTED PLANTS

PRICES below are net, f.o.b. West Grove, Packing and boxing at cost. For good fresh cut 2 to 3 eye Dormant Divisions.

PRICE FOR ESTABLISHED 3 INCH POT PLANTS to be supplied after April 1st, as follows. All varieties priced at $7.00 per 100 or less will be furnished in pot plants at the uniform rate of $1.00 for 10, $7.00 per 100, and $65.00 per 1000 On all varieties priced at more than $7.00 per 100 the price for dormant roots and potted plants will be the same. Order now for delivery when you are ready.

Varieties marked 卐 originated and introduced by the Conard & Jones Co.

VARIETY	PRICE 10	100	1000
卐 **AMERICAN BEAUTY 5 FT.** Velvety Oriental carmine or translucent cerise	$2.00	$18.00	$125.00
卐 **APRICOT, 4 FT.** Buff yellow base, overspread with salmon pink. A rich, new color	1.50	12.00	90.00
卐 **BRILLIANT, 4 FT.** Soft yellow with fiery red tongue	.75	5.00	45.00
卐 **CALIFORNIA, 4 FT.** Golden orange flowers, very freely produced	.60	4.00	25.00
卐 **CANDELABRA, 5 FT.** A glorious canna. Flowers extra large. Color fiery-scarlet. Blooms incessantly	2.00	18.00	125.00
CHEERFULNESS, 3½ FT. An attractive, cheerful orange color	.80	6.00	50.00
卐 **CITY OF PORTLAND, 3½ FT.** The most free-blooming salmon-pink bedding canna	1.00	8.00	60.00
卐 **CONOWINGO, 5 FT.** Rich scarlet flowers on bronze foliage	.75	5.00	40.00
卐 **CORONET, IMP. 3½ FT.** A good yellow canna for bordering	.60	3.00	25.00
卐 **DISTINCTION, 5 FT.** Reddish chrome bordered with yellow	2.00	18.00	125.00
卐 **DRUID HILL, 4 FT.** Dark crimson flowers. Foliage bronze	1.00	8.00	70.00
卐 **DUKE OF MARLBORO, 4 FT.** Very dark crimson flowers	.60	3.00	25.00
卐 **E. M. BYRNES, 5 FT.** Brilliant large-flowered scarlet canna	.60	4.00	30.00
FIERY CROSS, 5 FT. Immense, flowers of crimson-scarlet	.75	5.00	35.00
FIREBIRD, 4 FT. Flaming scarlet flowers of great substance	.60	4.00	30.00
FLORENCE VAUGHAN, 3½ FT. Variegated. Yellow thickly spotted with red	.60	4.00	30.00
卐 **GAIETY, 5 FT.** A gay glorious canna. Color brilliant crimson and yellow. Very fine	.75	5.00	40.00
卐 **GLADIATOR, 5 FT.** Firm flowers, yellow dotted red	.75	5.00	40.00
卐 **GLADIOFLORA 3½ FT.** Firm flowers like gladioli. Color red and yellow. Very effective	.75	5.00	40.00
卐 **GOLDEN GATE, 4 FT.** Flashing yellow. Fine bedder	.50	3.00	25.00
GUSTAVE GUMPER, 4 FT. Intense brilliant yellow	.75	5.00	40.00
卐 **HALLEY'S COMET, 4 FT.** Lovely firm flowers. Scarlet and yellow	.75	5.00	40.00
卐 **HIAWATHA, 3 FT.** Attractive cerise pink. Foliage bronze	.75	5.00	40.00
HUNGARIA, 3½ FT. Flashing pink. One of the loveliest pinks for bedding	1.00	8.00	70.00
INDIANA, 6 FT. Giant Orange flowers, orchid type	.60	4.00	30.00
卐 **JENNIE W. FAHNLINE, 4½ FT.** Variegated pink and white	.75	5.00	35.00
卐 **KATE F. DEEMER, 4 FT.** Light yellow. Continuous bloomer	.75	5.00	35.00
KING HUMBERT, 4 FT. Flowers Scarlet. Foliage dark bronze	.60	4.00	35.00
卐 **LAFAYETTE, 4 FT.** Large flowers of brilliant scarlet	.75	5.00	40.00
卐 **KING MIDAS, 5 FT.** (New) Dazzling yellow. Flowers large	6.00	40.00	.....
卐 **MARTHA WSAHINGTON, 3 FT.** Clear pink dwarf canna	1.25	10.00	90.00
卐 **METEOR,** (Wintzer's) **5 FT.** One of the best crimsons	.75	5.00	40.00
卐 **MORNING GLOW, 4 FT.** Lovely pink with bronze foliage	.75	5.00	40.00
卐 **MOHAWK, 5 FT.** Flowers brilliant poppy red and so firm the hot sun does not affect them. Foliage bronze	3.00	25.00	.....

WHOLESALE PRICE LIST
FOR SPRING 1923

VARIETY (See Price of Plants, p. 10)	PRICE 10	100	1000
MT. BLANC, IMP., 3½ FT. One of the best white cannes	$0.75	$ 5.00	$40.00
MRS. A. F. CONARD, 4 FT. The finest, low priced, Salmon pink canna in existence. Blooms continuously	1.50	11.00	90.00
MRS. CARL KELSEY, 6 FT. Orchid flowers, Scarlet and yellow	.75	6.00	50.00
MRS. WOODROW WILSON, 4 FT. Soft carmine pink. Flowers large	1.00	8.00	70.00
NEW YORK 5 FT. Orchid flowered. Great scarlet blooms on bronze foliage	.75	5.00	40.00
NIAGARA, 3 FT. An old favorite. Crimson and yellow	.60	4.00	35.00
NOKOMIS, 5 FT. Rich velvety crimson on bronze foliage	.75	5.00	40.00
OLYMPIC, 5 FT. Immense Oriental-red flowers	.90	7.00	50.00
PANAMA, 3 FT. Very large Orange-red flowers	.75	5.00	40.00
PARTENOPE, 5 FT. Orange flowers, orchid type	.50	3.00	25.00
PHILADELPHIA, 3 FT. Dwarf crimson canna for bordering	.50	3.00	25.00
PILLAR OF FIRE, 7 FT. Crimson. Fine for center of beds	.50	3.50	30.00
PRESIDENT, 4 FT. The grandest red ever produced	.60	5.00	35.00
PRINCETON, 4 FT. Yellow with red tinge in throat	1.00	7.00	50.00
QUEEN CHARLOTTE, 3½ FT. Crimson and yellow. Dwarf	.75	5.00	40.00
QUEEN OF HOLLAND, 3½ FT. Dwarf Orange. Foliage light bronze	.75	5.00	40.00
RICHARD WALLACE, 5 FT. Fine bedder. Light yellow	.75	5.00	40.00
SOUV. DE. A. CROZY, 3 FT. Variegated crimson and yellow	.75	5.00	40.00
STATUE OF LIBERTY, 7 FT. Immense flame-red flowers of Orchid type. Massive bronzy foliage. A giant canna	1.00	7.00	50.00
SPLENDOR, 4½ FT. Splendid scarlet flowers. Foliage soft green	.75	5.00	40.00
UNCLE SAM, 7 FT. Bright scarlet, orchid flowered	.60	4.00	30.00
WAWA, 3 FT. Lovely soft pink. Foliage bronze	.75	6.00	50.00
WM. SAUNDERS, 4 FT. Brilliant scarlet. Foliage bronze	.75	6.00	50.00
WINTZER'S COLOSSAL, 5 FT. The largest flowered canna in existence. Color vivid-scarlet. Very free-flowering	.75	5.00	40.00
WYOMING, 7 FT. Rich orange, orchid flowered variety. Foliage bronze. An impressive canna	.60	4.00	30.00
ASSORTED	.50	3.00	20.00

(Extra large orders will be sold at less, especially if selection be left to us).

8 NOVELTY CANNAS

PALM BEACH. 3½ to 4 FT. Broad, long-petaled flowers of maize-yellow, with a faint blush of pearly pink. Really a rival of the daintiest orchids. The throat and lower petal are soft buff-yellow, shaded with apricot, the entire flower being a harmony of delicate shades. This charming flower has simply enchanted visitors to our nurseries, many of whom had theretofore taken no interest in Cannas. (See cut, page 29 in retail catalog.) $1.00 each, postpaid.

BALTIMORE. 3 FT. A glorious, self-colored brilliant rose-pink with large flowers. Unequaled in this color. $1.00 each, postpaid.

CUPID. 2½ to 3 FT. A lively, fascinating shade of pale lilac-rose. Exquisitely lovely. Fine for edging. $1.00 each, postpaid.

EDWARD W. BOK. 3 FT. Very large flowers. Color is light rose, each frilled petal edged with cream. $1.00 each, postpaid.

KING MIDAS. 5 FT. Very large, firm flowers of glittering gamboge-yellow. A true Canna aristocrat. $1.00 each, postpaid.

MOHAWK. 5 FT. Color is brilliant poppy-red toning to carmine. The grandest *bronze-foliaged*, red-flowered Canna in existence. 75 cts. each, postapid.

MRS. ANTOINE WINTZER. 4 FT. A pure, warm, unshaded yellow throughout. The flowers are very firm, large, and set loosely on the stem. $1.00 each, postpaid.

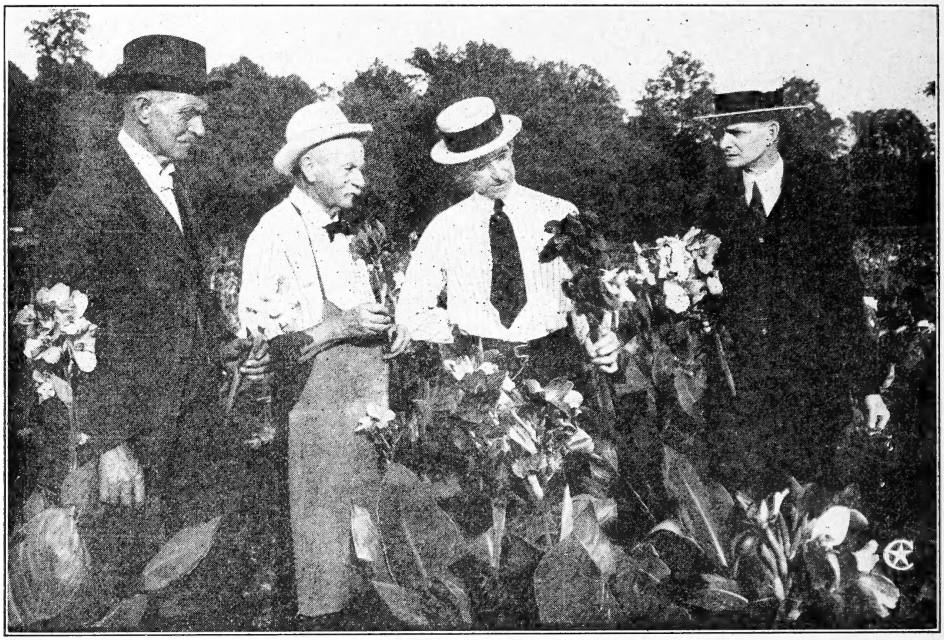
WILMER ATKINSON. 4 FT. Purest buttercup-yellow with throat faintly tinged with apricot. $1.00 each, postpaid.

SPECIAL OFFER **We want you to know the best Cannas, so offer one each above, these 8 for $5, postpaid. On above 8 Prices to the Trade Less 25% Above.**

WINTZER WINS ANOTHER CANNA TRIUMPH

卐 **MRS. PIERRE S. DU PONT.**—Finest Pink Canna. Height 4 ft. An exquisite shade of crisp watermelon-pink that looks good enough to melt in your mouth. On stately stems, above green foliage, are the huge heads of massive flowers with ruffled petals. Another innovation from the thumb nail of the world's leading Canna hybridizer, after 29 years of work. See this new Canna illustrated in color on page 28 in our 1923 Retail Catalog. Retail Price, $5.00 each.

PRICE TO THE TRADE Strong Potted Plants, Ready May 1st. $3.50 each, or 6 for $20.00. *Not more than 6 to any one firm.* Orders for this Canna will be booked in rotation as they come in and filled as long as stock lasts.



DR. W. VAN FLEET, ANTOINE WINTZER, ROBERT PYLE AND JOHN WATSON IN THE SUMMER OF 1921—SELECTING ANOTHER "WINNER".

SIX GREAT CANNAS—TRY THEM!

VARIETY	10	100	1000
卐 **AMERICAN BEAUTY, 5 FT.** The richest colored Canna we know, a velvety oriental carmine or translucent cerise	$2.00	$18.00	$125.00
卐 **APRICOT, 4 FT.** See cut, page 30 in retail catalog. The color is buff-yellow base overspread with salmon-pink, making a mass effect of rich apricot	1.50	12.00	90.00
卐 **CITY OF PORTLAND, 3½ FT.** A magnificent bedder. Color is glowing salmon-pink. Continuous bloomer	1.00	8.00	70.00
KING HUMBERT, 4 FT. Flowers orange-scarlet streaked crimson. Magnificent, dark ebony-bronze foliage	.70	4.00	35.00
卐 **NOKOMIS, 5 FT.** Large, vivid crimson flowers on *bronze-foliaged*. This Canna is known as the bronze-foliaged PRESIDENT	.70	5.00	40.00
卐 **THE PRESIDENT, 4 FT.** Rich, glowing scarlet. The grandest red Canna in existence	.70	5.00	40.00

SPECIAL OFFER—NOT SUBJECT TO CHANGE. 100 each of the above 6 Cannas, 600 in all for $30.00 f. o. b. West Grove.